

### 22 February 2021

### Australian Unity Healthcare Property Trust (Trust) - ARSN 092 755 318

## February 2021 property valuations

During February 2021 we have independently valued 56% (by total book value) of the Trust's properties, consistent with our Direct Property Valuation Policy. The positive change in value is primarily driven by the continued firming of capitalisation rates across the healthcare property sector.

We will continue to actively monitor market transactions and continue to update valuations on a regular basis.

#### **Property valuations**

The property valuations resulted in a net increase of \$114.78 million or 10.61% from the properties' previous independent valuations. Compared to the pre-valuation book values, the independent valuations resulted in a net increase of \$101.03 million or 9.22% from the properties' book value immediately prior to valuation.

The material valuations included:

*Peninsula Private Hospital, VIC* – The independent value of the property increased by \$23.26 million or 11.28% from the property's book value immediately prior to valuation. The increase in value is primarily the result of the firming of the capitalisation rate from 5.25% to 4.75% reflecting recent transactions supporting the tightening of yields across the sector supported by a strong tenant covenant, future development opportunities and long WALE.

*Mulgrave Private Hospital, VIC* – The independent value of the property increased by \$18.68 million or 14.09% from the property's book value immediately prior to valuation. The increase in value is primarily the result of the firming of the capitalisation rate from 5.75% to 5.13% reflecting recent transactions supporting the tightening of yields across the sector supported by a strong tenant covenant and long WALE.

Beleura Private Hospital and Clinic, VIC – The independent value of the property increased by \$12.84 million or 12.3% from the property's book value immediately prior to valuation. The increase in value is primarily the result of the firming of the capitalisation rate from 5.25% to 5.00% reflecting recent transactions supporting the tightening of yields across the sector supported by a strong tenant covenant, long WALE and impending development completion. Noting that this updated valuation excludes the Beleure Clinic property that was recently sold for \$1.51 million which is expected to be settled on 22 February 2021.

## 22 February 2021

## Australian Unity Healthcare Property Trust (Trust) - ARSN 092 755 318

### Valuation details:

| Property                            | Previous<br>independent<br>valuation | Pre-<br>valuation<br>book<br>value | New<br>independent<br>valuation | Previous<br>capitalisation<br>rate | New capitalisation rate | Variance<br>to book<br>value | Variance<br>to book<br>value |
|-------------------------------------|--------------------------------------|------------------------------------|---------------------------------|------------------------------------|-------------------------|------------------------------|------------------------------|
| Peninsula Private Hospital          | \$206,000,000                        | \$206,238,572                      | \$229,500,000                   | 5.25%                              | 4.75%                   | \$23,261,428                 | 11.28%                       |
| Mulgrave Private Hospital           | \$132,500,000                        | \$132,569,630                      | \$151,250,000                   | 5.75%                              | 5.13%                   | \$18,680,370                 | 14.09%                       |
| Beleura Private Hospital and Clinic | \$104,000,000                        | \$104,017,080                      | \$116,861,000                   | 5.25%                              | 5.00%                   | \$12,843,920                 | 12.35%                       |
| RPAH Medical Centre                 | \$96,000,000                         | \$96,676,838                       | \$108,000,000                   | 6.25%                              | 5.75%                   | \$11,323,162                 | 11.71%                       |
| 15 Butterfield St, Herston          | \$94,000,000                         | \$94,632,462                       | \$100,500,000                   | 6.00%                              | 5.75%                   | \$5,867,538                  | 6.20%                        |
| 8 Herbert Street, St Leonards       | \$69,500,000                         | \$70,026,054                       | \$73,000,000                    | 5.63%                              | 5.50%                   | \$2,973,946                  | 4.25%                        |
| Brisbane Waters Private Hospital    | \$52,300,000                         | \$52,303,300                       | \$58,000,000                    | 5.75%                              | 5.25%                   | \$5,696,700                  | 10.89%                       |
| Brunswick Private Hospital          | \$44,500,000                         | \$44,617,748                       | \$45,500,000                    | 5.25%                              | 5.00%                   | \$882,252                    | 1.98%                        |
| Robina Private Hospital             | \$40,960,000                         | \$40,966,857                       | \$44,560,000                    | 5.50%                              | 5.00%                   | \$3,593,143                  | 8.77%                        |
| Western Hospital                    | \$29,400,000                         | \$39,420,618                       | \$43,900,000                    | 6.50%                              | 6.00%                   | \$4,479,382                  | 11.36%                       |
| Tuggerah Lakes Private Hospital     | \$26,400,000                         | \$26,401,869                       | \$29,000,000                    | 5.75%                              | 5.25%                   | \$2,598,131                  | 9.84%                        |
| Constitution Hill Aged Care         | \$23,000,000                         | \$23,194,606                       | \$23,800,000                    | 7.00%                              | 6.50%                   | \$605,394                    | 2.61%                        |
| Hunters Hill Private Hospital       | \$22,500,000                         | \$22,631,686                       | \$25,750,000                    | 5.75%                              | 5.25%                   | \$3,118,314                  | 13.78%                       |
| 84-88 Bridge Road, Richmond         | \$21,000,000                         | \$21,009,500                       | \$21,500,000                    | 5.25%                              | 5.25%                   | \$490,500                    | 2.33%                        |
| Berkeley Vale Private Hospital      | \$20,200,000                         | \$20,252,122                       | \$21,000,000                    | 6.00%                              | 5.50%                   | \$747,878                    | 3.69%                        |
| Primary Robina Medical Centre       | \$17,000,000                         | \$17,000,000                       | \$17,800,000                    | 5.50%                              | 5.25%                   | \$800,000                    | 4.71%                        |
| Figtree Private Hospital            | \$16,850,000                         | \$16,861,123                       | \$18,000,000                    | 6.25%                              | 5.75%                   | \$1,138,877                  | 6.75%                        |
| 46-50 Underwood Street, Corrimal    | \$15,900,000                         | \$15,902,721                       | \$16,700,000                    | 5.75%                              | 5.50%                   | \$797,279                    | 5.01%                        |

### 22 February 2021

### Australian Unity Healthcare Property Trust (Trust) - ARSN 092 755 318

#### Valuation details continued:

| Property                              | Previous<br>independent<br>valuation | Pre-<br>valuation<br>book<br>value | New<br>independent<br>valuation | Previous<br>capitalisation<br>rate | New capitalisation rate | Variance<br>to book<br>value | Variance<br>to book<br>value |
|---------------------------------------|--------------------------------------|------------------------------------|---------------------------------|------------------------------------|-------------------------|------------------------------|------------------------------|
| Victoria House Medical Centre         | \$12,880,000                         | \$13,437,231                       | \$12,880,000                    | 6.00%                              | 6.00%                   | (\$557,231)                  | (4.15%)                      |
| 14 Highfields Circuit, Port Macquarie | \$11,800,000                         | \$11,808,120                       | \$13,100,000                    | 6.00%                              | 5.50%                   | \$1,291,880                  | 10.94%                       |
| 1/3 Addison Road, Pennington          | \$9,100,000                          | \$9,100,000                        | \$9,950,000                     | 5.75%                              | 5.25%                   | \$850,000                    | 9.34%                        |
| Eureka Medical Centre                 | \$8,000,000                          | \$8,007,815                        | \$8,000,000                     | 6.25%                              | 6.25%                   | (\$7,815)                    | (0.10%)                      |
| 7 Vidler Ave, Woy Woy                 | \$2,400,000                          | \$2,428,047                        | \$2,400,000                     | 6.00%                              | 6.00%                   | (\$28,047)                   | (1.16%)                      |
| 7 Wiowera St, Kanwal                  | \$900,000                            | \$1,337,898                        | \$840,000                       | N/A                                | N/A                     | (\$497,898)                  | (37.21%)                     |
| 101 Herbert Street, Mornington        | \$775,000                            | \$775,000                          | \$775,000                       | N/A                                | N/A                     | \$0                          | 0.00%                        |
| 99 Herbert Street, Mornington         | \$675,000                            | \$675,000                          | \$675,000                       | N/A                                | N/A                     | \$0                          | 0.00%                        |
| 103 Herbert Street, Mornington        | \$675,000                            | \$675,000                          | \$675,000                       | N/A                                | N/A                     | \$0                          | 0.00%                        |
| 105 Herbert Street, Mornington        | \$675,000                            | \$675,000                          | \$675,000                       | N/A                                | N/A                     | \$0                          | 0.00%                        |
| 15 Dwyer Ave, Woy Woy                 | \$580,000                            | \$580,000                          | \$600,000                       | N/A                                | N/A                     | \$20,000                     | 3.45%                        |
| 651 Pacific Hwy, Kanwal               | \$570,000                            | \$570,000                          | \$590,000                       | N/A                                | N/A                     | \$20,000                     | 3.51%                        |
| 3 Wiowera St, Kanwal                  | \$350,000                            | \$350,000                          | \$380,000                       | N/A                                | N/A                     | \$30,000                     | 8.57%                        |
| 1 Wiowera St, Kanwal                  | \$340,000                            | \$340,000                          | \$350,000                       | N/A                                | N/A                     | \$10,000                     | 2.94%                        |
| Total                                 | \$1,081,730,000                      | \$1,095,481,896                    | \$1,196,511,000                 |                                    |                         | \$101,029,104                | 9.22%                        |

### **Trust borrowing details**

As at 19 February 2021, the Trust's gearing ratio was 26.02% and the gross assets stood at \$2.46 billion with total borrowings of \$640 million.



### 22 February 2021

### Australian Unity Healthcare Property Trust (Trust) - ARSN 092 755 318

#### **More information**

We regularly provide up to date information about the Trust, including quarterly Fund Updates and continuous disclosure information. These contain current information about the Trust's gearing, interest cover, borrowings, Trust diversification, valuation policy, related party transactions, distribution practices and withdrawal rights.

Please refer to the 'Trust information' section of this website or contact Investor Services on 13 29 39 for copies of the Fund Update.